

DEALER INTERVIEW SHEET

Date _____	Sales Rep. Company _____
_____	Sales Rep. Name _____

Dealership Corporate Name _____

Dealership DBA _____

Contact Information:

Name - Owner _____

Name - Owner _____

Name - F&I _____

Name - Other _____

Address _____

City, State & Zip _____

Phone (listed or unlisted) _____ Dealership website address: _____

F&I Fax _____ Email - F&I _____

Source for sending applications (check all that apply):

Nationwide Dealer Portal DealerTrack ID # _____ RouteOne Fax

Business Background:

Dealer License # _____

How Long? _____

How Long Here? _____

Staff Size? _____

Selling Price Range \$ _____ to \$ _____

Avg. Selling Price \$ _____

Avg. Unit Sales Per Month _____

Avg. Unit Sales Per Month - Financed _____

Corp. Partnership Proprietorship

Partners or Stockholders: _____

Other Finance Companies - Terms: _____

Year Incorporated: _____

Auction(s) Used: _____

Other Comments: _____

Floorplan & Inventory Lenders: _____

Total Units in Inventory _____

Date _____ Accepted _____

Lot Paved? Yes No

Date _____ Denied _____

Service Bays On-site? Yes No