



CAREER OPPORTUNITIES

Automotive Credit Analyst/Underwriter - Rosemont, IL

Must have a minimum of 3 years of knowledge of credit and funding processes in the sub-prime automobile finance industry. In this role you will be responsible for: Analyzing credit worthiness without credit scoring; approving and capturing automotive finance contracts that meet profitability standards; reviewing and analyzing daily/weekly/monthly reports to use as tools in decision making processes; drive originating and credit quality performance for the branch office.

Job Responsibilities to include:

- Excellent negotiation, sales and credit skills.
- Excellent interpersonal and business development skills.
- Innovative thinker with strong ability for strategic vision.
- Strong analytical and problem solving skills.
- Strong presentation and communication skills.
- Ability to make decisions in a fast-paced environment.
- Effective time management skills and the ability to work under pressure.
- Display commitment to continuous improvement of business, customer and team member environments.

Benefits:

- Competitive salary (Base salary + monthly commissions)
- Paid time off and paid holidays
- Medical, Dental, Life, and Long Term Disability insurance
- 401(K) program including Profit Sharing plan
- And more!!

Email resume to hr@nationwideloans.com or fax to (773)824-3915

EOE



Auto Loan Processor - Bilingual – Rosemont, IL

COME JOIN US!

We are seeking a Loan Processor to join our exceptional team!

The Loan Processor position handles applications submitted for sub-prime auto loans. The candidate will work with dealers, customers, and the Nationwide team to timely verify applications as they come in. The ideal candidate will have great attention to detail, communications skills, clerical skills, and ability to multi-task.

Responsibilities include:

- Verifying loan documents (check stubs/bank statements) for accuracy
- Contacting customers to obtain and verify credit information
- Working with car dealerships to finalize loan applications
- Verifying employment
- Entering data

Qualifications:

- Auto loan processing experience a plus
- 2 – 3 years customer service experience required
- Excellent communication skills and computer skills
- Bilingual preferred

Benefits:

- Competitive hourly salary
- Health Benefits: Medical, Dental, Life, and Long Term Disability
- 401(K) program including Profit Sharing plan
- Paid time off and paid holidays
- And more!!!

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Outside Sales Representative – Grand Rapids, MI

Fast-paced finance company is seeking a highly motivated salaried Sales Representative. The successful candidate will be responsible for initiating new business with automobile dealers for sub-prime point-of-sale financing along with maintaining existing business. We are seeking an individual who can build relationships with franchise and independent dealers. The Sales Representative will be responsible for servicing the Michigan area.

Job Responsibilities to include:

- Build relationships with automotive dealers by providing the highest quality customer service in the industry;
- Achieve volume, pricing and efficiency standards by effectively managing dealer relationships;
- Provide follow-up on all pending and approved deals;
- Educate dealerships on efficiency goals by effectively communicating with dealers in regards to closure, looked to book and booked to approved performance;
- Analyzed efficiency trends and portfolio performance and follow up with dealerships that do not meet Company minimum standards;

Requirements:

- Must have at least three (3) years of successful sales experience within the indirect auto finance industry, preferably marketing to the secondary market and familiar with the Michigan region;
- Must have a thorough understanding of dealership operations and the auto finance industry;
- Strong interpersonal skills;
- Must possess strong organizational skills;
- Excellent verbal and written communication skills;
- Must be proficient in computer software such as Microsoft Excel and Word.

Nationwide Acceptance Corporation is comprised of a group of companies that has been providing quality financial services to consumers since 1954, and is one of the largest independently owned finance companies in the nation.

We offer an excellent benefits package which includes: a company car; monthly commissions; profit sharing; medical; dental insurance; FSA; 401(k) and more!

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EOE