ANY YEAR, MAKE OR MODEL, NO PAYMENT RECRUSE

<table>
<thead>
<tr>
<th>Year</th>
<th>Max Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017 - 2014</td>
<td></td>
</tr>
<tr>
<td>under 80K miles</td>
<td>66 months</td>
</tr>
<tr>
<td>80K - 125K miles</td>
<td>60 months</td>
</tr>
<tr>
<td>125K - 150K miles</td>
<td>54 months</td>
</tr>
<tr>
<td>2013 - 2012</td>
<td></td>
</tr>
<tr>
<td>under 80K miles</td>
<td>60 months</td>
</tr>
<tr>
<td>80K - 150K miles</td>
<td>54 months</td>
</tr>
<tr>
<td>2011 and older</td>
<td></td>
</tr>
<tr>
<td>vehicles based on NADA clean trade-in value (max 150K miles):</td>
<td></td>
</tr>
<tr>
<td>$7,500 and up</td>
<td>54 months</td>
</tr>
<tr>
<td>$7,499 - $7,000</td>
<td>48 months</td>
</tr>
<tr>
<td>$6,999 - $6,000</td>
<td>42 months</td>
</tr>
<tr>
<td>$5,999 - $4,000</td>
<td>36 months</td>
</tr>
<tr>
<td>$3,999 - $3,000</td>
<td>30 months</td>
</tr>
</tbody>
</table>

HIGHER ADVANCES
Up to 110% of NADA clean trade-in + TT&L + approved service contract + GAP

DOWN PAYMENT
Minimum 10% of selling price or $1,000, whichever is greater. Minimum $500 with trade-in. Subject to the deal’s credit quality and collateral.

AMOUNT FINANCED
$20,000 maximum  
$3,000 minimum

SERVICE CONTRACTS
(PAID 100%)

<table>
<thead>
<tr>
<th>Term</th>
<th>Max Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>12 months / 12,000 miles - $1,500 (minimum)</td>
<td></td>
</tr>
<tr>
<td>24 months / 24,000 miles - $1,800</td>
<td></td>
</tr>
<tr>
<td>36 months / 36,000 miles - $2,000</td>
<td></td>
</tr>
<tr>
<td>48 months / 48,000 miles - $2,000</td>
<td></td>
</tr>
<tr>
<td>Additional $500 for 4x4 or AWD</td>
<td></td>
</tr>
</tbody>
</table>

See our website for approved service contract and gap providers

RATES AS LOW AS 13.99%
Based on credit quality

GAP POLICIES
(PAID 100%)

Up to $800 for full term of contract

HOLDBACKS
Holdbacks are individually negotiated

NO CREDIT SCORING

Minimum 2 years residence and employment history required, with current and previous job length totaling at least 1-1/2 years

• No minimum job length for current employment
  • $2,000 per month minimum income
  • 15% maximum payment to gross income
  • 50% maximum debt ratio

Refunds / Cancellations of Service Contracts & GAP Policies: In the event of cancellations, for any reason, including prepayment, customer request, repossession or charge-off, dealer is responsible for refunding the return premium and related commission to Nationwide in a timely manner.

Credit Approvals are subject to re-verification if we do not receive a contract within 35 days from approval.

The Dealer Agreement is the definitive agreement between us and defines the legal rights of both parties. A signed dealer agreement is required prior to funding.

We do not discriminate against applicants residing on Indian Reservations. Nationwide reserves the right to change this document with 10 days notice.
ILLINOIS CHECKLIST FOR FUNDING PACKAGE

Complete this form and submit with retail installment contract

Customer Name: __________________________ Dealer: _____________________ Log # ____________

☐ Original completed retail installment contract assigned by an authorized signer
☐ EITHER original Nationwide Cassel retail installment contract OR check website for acceptable retail installment contract form
☐ Original Wage Assignment signed by all customers assigned by an authorized signer
☐ Copy of signed credit application
☐ Insurance verification required on unpaid balances over $4,000 - maximum $500 deductible
☐ Copy of front and back of customer’s valid driver’s license or government-issued ID - signature and name must match contract
☐ Proof of residence for all buyers
☐ Copy of customer’s current paystub (proof of income for self-employed)
☐ Copy of odometer statement
☐ Copy of application for vehicle title and registration naming Nationwide Cassel LLC as lienholder
☐ Copy of buyer’s order / bill of sale
☐ Original signed Statement of Implied Warranty
☐ Copy of Buyers Guide
☐ All signers on contract must be on title
☐ Signed Supplemental Disclosure and Agreement form (only if NOT using Nationwide contract form)
☐ Voluntary Authorization to Participate in Nationwide’s Automatic Payment Plan (optional)
☐ Six references listed below (must be at separate addresses):

<table>
<thead>
<tr>
<th>NAME</th>
<th>RELATIONSHIP (specify)</th>
<th>ADDRESS</th>
<th>PHONE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relative</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Relative</td>
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<tr>
<td>Relative</td>
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<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

When applicable:
☐ Copy of co-signer’s valid driver’s license or gov’t-issued ID - signature and name must match contract
☐ Copy of co-signer’s signed credit application
☐ Copy of co-signer’s current paystub (proof of income for self-employed)
☐ Copy of signed approved service contract naming Nationwide Cassel LLC as lienholder
☐ Copy of signed approved GAP Waiver (Debt Cancellation) contract naming Nationwide Cassel LLC as lienholder
☐ Signed Nationwide GAP Waiver (Debt Cancellation) coverage form
☐ Original signed federal Notice to Co-signer form
☐ Signed Non-English Language Transaction form
☐ 6 personal references on co-signer if living at different address

This information furnished by: ______________________________________  Date: _____________________

SEND FUNDING PACKAGES & TITLES TO:
Nationwide Cassel LLC
Attn: Funding Department
10255 West Higgins Road, Suite 300
Rosemont, IL 60018

SEND INSURANCE INFORMATION TO:
Nationwide Cassel LLC
Dept 5056
PO Box 29235
Phoenix, AZ 85038-9235

Funding occurs the next business day after contract is received and stipulations have been met. All contracts are subject to verification with customer. All forms available at www.NationwideLoans.com.

LIENHOLDER INFORMATION
According to the federal lien perfection provision, a dealer has 30 days from date of sale to perfect a lien. Please register Nationwide Cassel LLC as LIENHOLDER within that time. We do not accept rebuilt, salvage, or flood titles.

AUTO INSURANCE COVERAGE
Vehicle must be covered by physical damage insurance with loss payee payable to Nationwide Cassel LLC prior to purchase. Unpaid balances over $4,000 need a minimum term of 6 months and a maximum $500 deductible.